

# ACCELERATED DEVELOPMENT

## FAST TRACK NEW EFT FEATURES TO FIT YOUR TIMELINE

### KEY RESULTS

- Enhance scalability, security, and automation of your EFT implementation to better serve your business
- Act as a product advisor to influence EFT's feature development
- Receive a desired feature without paying for added Maintenance & Support (M&S)
- Improve or add specific interoperability to EFT and modules
- Meet regulatory requirements or plan for compliance mandates

Accelerated development is an option for customers who wish to fast track their feature requests by funding the development of new features into Globalscape products. Using Accelerated Development gets customers critical functionality while literally accelerating the go-to-market timeline of their desired feature.

### HOW ACCELERATED DEVELOPMENT WORKS

The process begins when a customer requests that a new EFT feature. This is usually driven by a critical, time-sensitive business need such as:

- Security or Compliance Requirements
- Compatibility Demands
- Efficiency and Management Needs

If Globalscape believes the feature (or features) fall in line with our overall development strategy and are widely applicable to EFT customers, then we can offer the Accelerated Development option.

Once the feature request is vetted and approved, EFT engineers will develop and test the functionality before it becomes a part of the EFT product. Because the functionality is built into EFT, there is no need for custom scripts that are costly to create and can complicate basic maintenance and upgrading processes.

### ACCELERATED DEVELOPMENT BENEFITS

- **No Added Maintenance and Support Costs**  
Because we build the feature into the product, you are not required to purchase separate maintenance and support.
- **Access to Exclusive Beta Testing**  
We will provide you with a beta build of the feature before it is Generally Available.
- **Influence over Product Design**  
Work with Globalscape Product Management team to develop new functionality that works for your environment.
- **Get New Features When you Need Them**  
Ensure your feature is on the development track and will be added by the time you need it.

### ABOUT GLOBALSCAPE

Globalscape, Inc. (NYSE MKT: GSB) is a pioneer in securing and automating the movement and integration of data seamlessly in, around and outside your business, between applications, people and places, in and out of the cloud. Globalscape provides cloud services that automate your work, secure your data and integrate your applications – while giving visibility to those who need it. Globalscape makes business flow brilliantly. For more information, visit <http://www.globalscape.com> or follow the blog and Twitter updates.

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